

Enormous Opportunity and Powerful Potential for Your Trials

China



Unparalleled Expertise and Access: Fast-track Your Trials

China is the world's fastest-growing pharmaceutical market. With local offices in Beijing, Shanghai and Hong Kong – plus a CAP-accredited central lab – Quintiles offers your organization unparalleled access, experience and quality.

The country's 1.3 billion population grants you access to the right patient groups. China also has a huge number of untreated patients (with diverse ethnicity and genetic variations). With fewer competing protocols amidst rapid urbanization and lifestyle changes causing increased disease (cancers, diabetes, respiratory and digestive problems), China represents part of the fast-changing landscape of *the New Health*.

With a presence in China since 1997, Quintiles knows how to leverage this tremendous potential. Look to our established network of seasoned investigators to drive faster patient recruitment and deliver your objectives with excellence.

Quality Sites and Investigators

- > Participation in steadily growing number of global trials since the early 1990s
- > Investigators who are highly motivated by the opportunities to develop new treatments for their patients and professional advancement
- > 24/7 communications from anywhere in the world – study updates and patient recruitment data are uploaded real-time to a secure Project Communications Internet site, giving you immediate access

Profile of Typical Site in China

- > Certified by SFDA (China Regulatory Authority) for conduct of clinical trials
- > Large government hospitals, sometimes affiliated with a medical university
- > General hospitals with multi-specialty departments: 1,000–2,000 beds
- > Huge daily patient turnout
- > Experienced study teams: investigators and study nurses experienced with ICH-GCP-standard international trials
- > Clinical research infrastructure available, including secure drug storage area, refrigerator, communication devices, computer with Internet facilities and conference/training room

Prevalent Diseases

- > Cancers
- > Cardiovascular disorders
- > Neurological disorders
- > Infectious diseases
- > Respiratory diseases

Key Facts

Regional

- > *China is the world's fastest-growing pharmaceutical market – projected to become the world's largest by 2050*
- > *Major population shift to urban areas is fueling modern clinical treatment access and hospital-based research*
- > *Dedicated doctors eager to participate in clinical investigations*

Quintiles

- > *Present in China since 1997*
- > *Hub offices in Beijing, Shanghai, Hong Kong and locally-based CRA in a number of tier 2 cities*
- > *Central laboratory in Beijing, part of Quintiles' full-service global network providing unparalleled capability and experience*

Operational and Delivery Excellence

- > *Proven track record of success in China providing you with full-service offerings managing Phase II-IV trials*
- > *More than 150 studies conducted across every major therapeutic area, involving more than 1,300 sites and over 45,000 patients*
- > *Local knowledge and understanding allow us to navigate the Chinese clinical research environment with ease, streamlining study initiation and recruitment*
- > *Our team can rapidly and efficiently scale to respond to any exigencies*
- > *All procedures and data production and management follow Quintiles' rigorous global SOPs and adhere to FDA, EMA (formerly known as EMEA) and ICH-GCP standards where required*

The Resources to Deliver on Your Objectives

- > *Multilingual, highly skilled CRAs with medical, pharmacy or life sciences backgrounds; wide therapeutic area expertise*
- > *Highly qualified, client-focused Project Managers with the ability to manage global, regional and local studies*
- > *Experienced team of regulatory specialists with strong relationships with regulatory bodies*
- > *Strong professional relationships with investigators*
- > *Medically trained study feasibility and site start up teams*
- > *Biostatistics, data management and medical writing*
- > *And more on the way – Phase 1, Pharmacovigilance, etc.*

Global Laboratory Expertise Locally: Beijing

- > *Leverage the largest wholly-owned and CAP-accredited central laboratory network to deliver clean, reliable and comparable data*
- > *Extensive scientific expertise, including digital pathology services, to augment your internal capabilities and ensure quality from sample collection to data delivery*
- > *A large validated test menu with assay development capabilities to validate and test commercially available biomarkers and manage technical transfers*
- > *Offering laboratory services since 1993, our experience enables us to be your ally throughout the entire clinical trial process, working with you to make your clinical trial as easy and worry-free as possible*

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Navigating the new health