

Highly Skilled Investigators, Diverse Patient  
Population and Climate Speed Studies

# Latin America



## Reach Quality Patients Faster

To navigate *the New Health* with ease and success, you need simplified access to the right subjects at the right time. And with more than 2,000 investigators (adhering to FDA, EMEA and ICH-GCP standards) and 850 professionals in offices across all nine major Latin American countries, Quintiles is your key to expediting studies.

Latin America has large metropolitan hospitals with the latest technology and more than 40,000 highly trained physicians. Much of this area has a disease profile similar to that of North America and Europe, including complicated diseases such as hepatitis, tissue infection and HIV, as well as age-related chronic diseases. Plus, many previously untreated patients are highly motivated to enroll in your clinical studies.

You'll also have rapid access to many special populations, including children and patients with tropical and infectious diseases — and the flexibility for year-round seasonal studies via its southern hemisphere locations. With Quintiles as your ally, Latin America is now within reach.

## Quality Data

- > Data capture and management comply with FDA and EMEA guidelines
- > 90% of the studies we have conducted supported submissions in the US and Europe
- > Consistent global data quality — we follow the same study protocols and deliver the same high-quality data as in Europe and North America

## Prevalent Diseases

- > Cancers
- > Diabetes
- > Infectious diseases
- > Hypertension
- > Rheumatoid arthritis
- > COPD
- > Osteoporosis
- > Alzheimer's Disease

## Operational and Delivery Excellence

- > Present in the region since 1995, Quintiles provides fully integrated services for Phase II–IV studies, including central lab, safety vigilance and reporting
- > We have the experience to successfully deliver your studies — in the last five years, we have conducted more than 300 studies involving over 3,000 sites and more than 34,000 patients across all key therapeutic areas in Central and South America
- > Quintiles has an established network of experienced investigators with local cultural and regulatory knowledge, employing global quality standards
- > Highly trained, well-educated CRAs, CTLs, PMs and regulatory specialists assure quality service delivery
- > Fully tri-lingual staff (Spanish, Portuguese, English) and studies conducted in the same time zone as North America facilitate trial management and communication

## State-of-the-Art Technologies

- > Our affiliated CAP-accredited central laboratories in Buenos Aires and Sao Paulo, which are part of Quintiles' global network, help to ensure consistency, control and quality
- > 90% of our investigator sites have Internet access, which means we can undertake EDC trials
- > 24/7 communications from anywhere in the world — study updates and patient recruitment data are uploaded real-time to a secure Project Communications Internet site giving you immediate access to data and reports anytime you need them

### Key Facts

#### Regional

- > A population of more than 549 million people across 23 countries
- > World representation from a wide range of demographics
- > Many previously untreated patients
- > Medical standards and procedures at university hospitals are identical to those in the U.S.

#### Quintiles

- > In the region since 1995
- > Nine offices in all major Latin American countries – Argentina, Brazil, Chile, Colombia, Costa Rica, Guatemala, Mexico, Panama and Peru
- > More than 850 professionals
- > Central laboratories in Buenos Aires and Sao Paulo

## The Resources to Deliver on Your Objectives

### Project Management (PM)

- > Global and local scale study experience
- > Established global and regional Clinical Team Leader Unit
- > Experienced regional PMs
- > Continuous clinical and soft skills training

### Clinical Research Associates (CRAs)

- > Extensive therapeutic area experience
- > Work closely with investigators and regulatory bodies to facilitate approvals
- > Excellent site relationships derived from previous study conduct

## Assurance of Quality

Audit Type	Number of Audits
Regulatory authority at investigator sites (2001-Aug 2007)	26
Clinical internal / contracted (2001-Aug 2007)	180
Others (CTSM / sub-contractual)	25
Customer at investigator sites (2001-Aug 2007)	95

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