

# Latin America

*Increase the speed of your studies with our highly skilled investigators and Latin America's diverse patient population and climate.*

## Faster Patient Recruitment

- > Population concentrated in major cities for easy access to the right subjects at the right time
- > Many previously untreated patients are highly motivated to enroll in clinical studies
- > Much of Latin America has a disease profile similar to that of North America and Europe including complicated diseases such as hepatitis, tissue infection and HIV as well as age-related chronic diseases
- > Rapid access to many special populations including children and patients with tropical and infectious diseases
- > Southern hemisphere locations offer flexibility for year-round seasonal studies
- > Large metropolitan hospitals with the latest technology and more than 40,000 highly trained physicians
- > Over 2,000 Quintiles investigators adhering to FDA, EMEA and ICH-GCP standards

## Quality Data

- > Data capture and management comply with FDA and EMEA guidelines
- > 90% of the studies we have conducted supported submissions in the US and Europe
- > Consistent global data quality—we follow the same study protocols and deliver the same high-quality data as in Europe and North America

## Prevalent Diseases

Cancers  
 Diabetes  
 Infectious diseases  
 Hypertension  
 Rheumatoid arthritis  
 COPD  
 Osteoporosis  
 Alzheimer's Disease

## Operational and Delivery Excellence

- > Present in the region since 1995, Quintiles provides fully integrated services for Phase II–IV studies including central lab, safety vigilance and reporting
- > We have the experience to successfully deliver your studies — in the last five years, we have conducted more than 300 studies involving over 3,000 sites and more than 34,000 patients across all key therapeutic areas in Central and South America
- > Quintiles has an established network of experienced investigators with local cultural and regulatory knowledge, employing global quality standards
- > Highly trained, well-educated CRAs, CTLs, PMs and regulatory specialists assure quality service delivery
- > Fully tri-lingual staff (Spanish, Portuguese, English) and studies conducted in the same time zone as North America facilitate trial management and communication

## State-of-the-Art Technologies

- > Our affiliated CAP-accredited central laboratories in Buenos Aires and Sao Paulo, which are part of Quintiles' global network, help to ensure consistency, control and quality
- > 90% of our investigator sites have Internet access, which means we can undertake EDC trials
- > 24/7 communications from anywhere in the world—study updates and patient recruitment data are uploaded real-time to a secure Project Communications Internet site giving you immediate access to data and reports anytime you need them



## Key Facts

### Regional

- > A population of more than 549 million people across 23 countries
- > World representation from a wide range of demographics
- > Many previously untreated patients
- > Medical standards and procedures at university hospitals are identical to those in the US

### Quintiles

- > In the region since 1995
- > Nine offices in all major Latin American countries
  - Argentina, Brazil, Chile, Colombia, Costa Rica, Guatemala, Mexico, Panama and Peru
- > More than 850 professionals
- > Central laboratories in Buenos Aires and Sao Paulo

## The Resources to Deliver on Your Objectives

- > Project Management (PM)
  - Global and local scale study experience
  - Established global and regional Clinical Team Leader Unit
  - Experienced regional PMs
  - Continuous clinical and soft skills training
- > Clinical Research Associates (CRAs)
  - Extensive therapeutic area experience
  - Work closely with investigators and regulatory bodies to facilitate approvals
  - Excellent site relationships derived from previous study conduct

## Assurance of Quality

AUDIT TYPE	NUMBER OF AUDITS
Regulatory authority at investigator sites (2001-Aug 2007)	26
Clinical internal/contracted (2001-Aug 2007)	180
Others (CTSM/sub-contractual)	25
Customer at investigator sites (2001-Aug 2007)	95

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