

Global Reach Leads to CNS Recruitment Speed

“Thanks to everyone at Quintiles who played a role in helping us achieve this major milestone.” *Customer*



Quintiles has conducted more CNS trials – at almost 21,000 investigative sites in 52 countries – than any other organization. As a result, we have established lasting relationships with nearly 3,200 psychiatry investigators and almost 3,400 neurology investigators.

For challenging patient recruitment studies in the CNS area, our global network of alliances is proving increasingly crucial, as one mid-sized pharmaceutical customer discovered. They have called on Quintiles

repeatedly over the past five years for help with a series of studies to test an anti-con-vulsant drug’s effectiveness in treating acute mania for patients with bipolar disorder.

Recently, the customer wanted to recruit 220 patients within 14 months at 25 United States sites. When an analysis revealed that recruitment would be too slow with this approach, Quintiles came up with a different solution. We added six sites in India, thereby decreasing enrollment time to just eight months. ►

For more information about Quintiles' clinical development services, please contact us at clinical.info@quintiles.com or visit quintiles.com/cns.



How did Quintiles know that India could provide this volume of patients?
Experience. We had previously performed studies in India with great success. And we learned that recruitment is easier for multiple reasons, from the sheer size of the population to fewer patients who have taken exclusionary treatments. In addition, strong family support for bipolar patients results in increased compliance with trial procedures.

Of course, it helped that Quintiles' medical director in India – and his team of CRAs – has expertise with many types of CNS studies, as well as with bipolar disorder trials.

According to the Quintiles global clinical team leader, “We’re big enough and broad enough to draw from all levels of our experience, so we can adapt and change to meet the specific needs of both the customer and the particular study.”



And the customer expressed appreciation, “I want to congratulate you and your entire team on reaching the enrollment goal for this study far in advance of the anticipated timelines. You have all done a fantastic job. Thanks to everyone at Quintiles who played a role in helping us achieve this major milestone.”

After all, it’s all about results.

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