



The *future*  
of human health  
is *you*.

clinical | commercial | consulting | capital

 **QUINTILES<sup>®</sup>**  
*Navigating the new health*



# What's your role in *the New Health?*



The world of biopharma has changed. The costs of bringing a new drug to market have increased, as well as the complexities and regulations. There are fewer drugs in the pipeline, and success is more critical than ever. Welcome to *the New Health*. It's a tough environment, and everyone from payers to policymakers has a say.

**Want to be one of the people  
who makes a difference?**

Quintiles is the only fully integrated biopharmaceutical services company. We offer a range of services to test, market and even fund new drugs. We also help biopharma companies streamline their processes, improve productivity and develop better value for their products in the marketplace. The only way we can do that is to always be on the lookout for new talent. You, perhaps.

# Create the future with *work worth doing.*

We have spent over 25 years changing lives for the better. Work doesn't get much more rewarding than that. More pragmatically, Quintiles employees are some of the most highly sought after in the industry. To keep the best of the best, we provide compensation and benefits that make working at Quintiles satisfying not only on an intellectual and emotional level but on a practical one as well.

We hire people who are motivated and curious, and give them room to grow. We provide training programs that allow you to keep up with the latest trends and techniques through traditional classrooms, distance learning, video instruction and self-guided study. You can earn continuing education credits, certifications, even professional licenses, depending on the country. So you keep building your skills – and your future.



Many teams.  
*One vision.*

Quintiles understands the biopharma challenge from every perspective. By bringing together experts in various disciplines, we offer clinical, commercial, consulting and capital solutions all under the Quintiles name. This combined expertise gives our customers tremendous flexibility in tailoring a path to a successful result. We're finding new efficiencies, accelerating outcomes and entering into new partnerships to deliver new insights and direction. This integrated approach allows employees to build a career in our business. If you have the background and the drive and are looking to go deeper or move into a new area, we want you.



## CLINICAL

Quintiles pioneered the idea of helping pharma companies conduct objective clinical trials to establish not only whether a drug is effective, but who can take it safely. Our customers have relied on us to design and conduct rigorous clinical research for decades, from small studies to multinational mega-trials. However, we continue to develop new ways of interpreting and evaluating data that allow us to create more effective trials and determine outcomes faster. If that is your passion, we have a place for you.

## COMMERCIAL

As the only global provider of commercial solutions, Quintiles understands what it takes to deliver nationally and internationally. Our teams help biopharma get their medicines to the people who need them. We help customers gain insight and access to their markets and ultimately demonstrate their product's value to payers, physicians and patients. A significant part of our business is acting as biopharma's sales force to physicians or providing nurses to educate patients or prescribers. With the right experience, you can help deliver medical breakthroughs in the real world.

## CONSULTING

*The New Health* is a complex and challenging landscape. Quintiles has thrived by constantly reinventing itself, sometimes even reinventing the industry. Our consulting team draws on that experience and decades of analysis to help customers develop products, bring them to market successfully, maneuver through regulatory minefields and even streamline their internal processes. It requires thinking across traditional boundaries in the unique space where insight and execution meet. It requires people who are creative, practical and willing to challenge conventional approaches.

## CAPITAL

The industry is changing. The old business models don't work anymore. Customers are looking for partners to shift costs and share risk. That's where we come in. Quintiles has pioneered non-traditional alliances with biopharma companies, investing our intellectual, human and financial capital to propel projects and partnerships that we believe in. We are willing to put our own money on the line for promising discoveries.

Quintiles has worked with biopharma companies in the development or commercialization of the top 30 drugs and nine of the top 10 biologics on the market today.

## A history of *making history.*



Quintiles began with an idea and the expertise to implement it. In 1974, Dennis Gillings, a biostatistics professor at the University of North Carolina at Chapel Hill, contracted with a European pharmaceutical company to oversee a clinical trial to analyze the performance of one product.

In 1982, Gillings founded Quintiles, sharing a rented trailer with five employees on the UNC-Chapel Hill campus. Through the years, the company has grown, acquiring subsidiaries around the world. Today, Quintiles is headquartered not far from its beginnings, near Research Triangle Park, North Carolina. Our work is carried out by 23,000+ employees in 59 countries. But the Quintiles mission remains constant: To be the leading provider of information, technology and services that bring new medicines to patients faster and improve healthcare.

Join us in  
*our mission.*

The biopharma industry is facing a new reality. As the global pioneer in pharmaceutical services, we have the resources – financial stability, global infrastructure, in-depth therapeutic insight and commercial expertise – to help our customers succeed. Join us and play an integral role in transforming the way biopharma companies meet the demands of *the New Health*.





quintiles.com  
careers@quintiles.com