



We help the
best do better



A division of Quintiles

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Georges Xhonneux, Managing Director

In today's world, flexibility is the name of the game. So where Innovex was once a short term tactical solution, we're now working with our partners at a strategic level to deliver long term gains.

We're proud to put our customers' needs second.

Doctors make patients better by giving them the right advice and treatments. Healthcare companies make patients better by developing new and more varied medicines. Innovex make patients better by helping these two different groups work together, better. So that more competitive, more advanced treatments can get to where they're needed most. Because for all the needs of our customers, the needs of the patient have to remain everybody's first priority.



explaining

We need to understand the market's needs, as well as those of the healthcare companies. And both those needs are getting more and more specific. In this job, one size does definitely not fit all.

*Anne-Marie de Krom,
Corporate Administration Manager*

understanding

The doctor listens to the patient. And who listens to the doctor?

With the pressure on to see more and more patients, doctors understandably have little time to study promotional literature. So no matter how much a healthcare company invests in a treatment, there's no guarantee it'll ever reach the right patients. That's why Innovex listen to what doctors need, and work to deliver only the most relevant information about the choice of treatments and medicines available. Because it's by listening to the doctor that he has more time to listen to his patients.



experience

It's not about selling our own products. It's about making things better for the doctor and the patient. After all, that's where innovation is really felt.

Michèle Paque, Senior Director

innovation

There is as much demand for medicines as there is demand for illnesses.

One of the ironies of the healthcare industry is that we offer products and services that nobody would ever hope to use. So launching new ideas can be uniquely challenging. That's why Innovex is as driven to improve the sales and marketing of medicine as we are experienced in it. Uniquely in the industry, our teams are trained by doctors. So they have the highest levels of scientific as well as commercial training. Ethical as well as creative, they understand the value of cooperation - collaborating with doctors, and even offering them services that take us closer to the patient than ever before. Add to that our membership of the Quintiles group and you've got all the resources and expertise you need to guarantee success.



ambition

At Innovex, we always want to do better. Not just for ourselves, but for all the people we serve. Integrity and transparency are everything: empty promises are no way to build long term relationships.

Jean-Paul Blondeel, Finance & IT Director

integrity

For the right medicine to reach the right patient, it first has to reach the right doctor.

At Innovex, we believe in the long-term value of what we do. Strong relationships throughout the medical community mean we can play a key role throughout a treatment's development cycle. We work closely with the leading healthcare companies and evolve with them. And, just as doctors are there for their patients, we are there for them. Our teams never miss a chance to push themselves to support such a diverse universe of people, companies and medicines.



opportunity

*Pascale Luyckx,
Human Resources Director*

We're always on the lookout for people who can do much more than just what's expected of them. Not just in terms of ambition, but in responsibility. After all, there's no such thing as being too passionate about your job, while acting with unwavering commitment to business and scientific integrity.

responsibility

The doctor-patient relationship is sacred. The doctor-supplier relationship can always use a little work.

Innovex provide a strong link between the healthcare industry and doctors everywhere. Our teams' ability to live up to the trust placed in them affects literally thousands of people. That's why we insist on a rigorous selection process, that sees around 30 candidates rejected for every one we accept. After all, people are our capital, and their ability to build long-term relationships and take the responsibility to deliver on their promises is our livelihood. And only the very best can be relied upon to make things better.