

**CONTACT:** Hideki Hayashi, [hideki.hayashi@quintiles.com](mailto:hideki.hayashi@quintiles.com) +81 3 3531 9628

## QUINTILES PLANS SEMINAR ON HUMAN RESOURCES & ORGANIZATIONS DEVELOPMENT FOR MIDDLE MANAGEMENT IN BIOPHARMA INDUSTRY

**Quintiles, Tokyo, April 21st, 2010** – announces that the company will host the 3<sup>rd</sup> joint seminar with Hitachi Systems & Services for cultivating and strengthening human resources and optimizing commercial organizations in the biopharma industry.

The industry is changing rapidly, such as expiration of the patent of blockbusters, the government policy to promote generic drugs, mergers to be more competitive, and so on. It is an urgent matter to adapt to these environmental changes and improve the organizational strength. There is also a critical issue in the human resources area to operate commercial department more effectively by improving the productivity of activities of MRs. Under this situation, we provide a series of seminars for the HR department professionals who are required to deal with these constant changes.

Mr. Jun ISHIDA, Director of Behavioral Science Management Lab, is invited to address key note speech. He will explain many case studies to improve productivity for a team by scientific method, focusing on individual routine behavior without counting on strong leadership. Introduction of the appropriate solutions through Organizational Assessment (by Quintiles) and IT solutions (by Hitachi Systems & Services) will be made. The program is as follows:

14:00	Welcome
14:10~15:40	Key Note: Change the Organization / Behavioral Science Management Mr. Jun ISHIDA, Director of Behavioral Science Management Lab
15:50~16:20	Approach to Organizational Assessment for Strengthening Business Structure and Organizational Strategy Solution Quintiles Japan
16:20~16:50	Case Studies of IT Solution in Personnel Management Hitachi Systems & Services
16:50~17:00	Q&A
17:00	End

Date: Thursday, May 13<sup>th</sup> 2010  
from 14:00 to 17:00

Place: JR Shinagawa East Building 20<sup>th</sup> Floor Seminar Room  
2-18-1 Konan Minato-ku, Tokyo

Capacity: Up to 60 people

Fee: Free (Please note that we will close application when it reaches to 60 on a first-come-first-served basis)

Organizer: Quintiles Japan  
Hitachi Systems & Services

Contact: Matsushima / Mizuno / Ando  
Commercial Solutions  
Quintiles Japan  
Tel: 03-3531-9147  
E-Mail: [quintiles.seminar@quintiles.com](mailto:quintiles.seminar@quintiles.com)  
Application URL: <http://www.quintiles-careers.com/qtj/>

### **About Quintiles**

Quintiles is the only fully integrated biopharmaceutical services company offering clinical, commercial, consulting and capital solutions worldwide. The Quintiles network of more than 20,000 engaged professionals in 60 countries works with an unwavering commitment to patients, safety and ethics. Quintiles helps biopharmaceutical companies navigate risk and seize opportunities in an environment where change is constant. For more information, please visit [www.quintiles.com](http://www.quintiles.com).