

# Multi-Country

## Metric Status/History



### CSO Metrics Jan-2009 Executive Reporting

Region(all)>Country(all)>Management Types(all)>Chargeable Heads(>=5)>Metric Type(sel)>Group(on)>Archived Projects(No)



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Overview   RAG Trends   RAG Status   Project Status   Project Summary   Country Summary



\* YTD View

\* Detail View

Metric Count 20

Metric Name	Region	Country	Management Type	Scorecard Name	YTD Actual	YTD Target	YTD Variance	YTD AVT %
Total Metrics (4)	Multi Country	Australia	Innovex Managed	<a href="#">Innovex Managed</a>	6.30	6.20	0.10	101.61
		Austria	Innovex Managed	<a href="#">Innovex Managed</a>	8.40	7.80	0.60	107.69
		Greece	Innovex Managed	<a href="#">Innovex Managed</a>	8.20	8.20	0.00	100.00
		UK	Innovex Managed	<a href="#">Innovex Managed</a>	3.10	2.50	0.60	124.00
Call Volume (5)	Multi Country	Australia	Innovex Managed	<a href="#">Innovex Managed</a>	2,244.00	1,961.00	283.00	114.00
		Austria	Innovex Managed	<a href="#">Innovex Managed</a>	852.00	800.00	52.00	107.00
		Germany	Innovex Managed	<a href="#">Innovex Managed</a>	173.00	173.00	0.00	100.00
		Greece	Innovex Managed	<a href="#">Innovex Managed</a>	1,490.00	1,440.00	50.00	103.00
		UK	Innovex Managed	<a href="#">Innovex Managed</a>	276.00	188.00	88.00	147.00
Chargeable Hours (5)	Multi Country	Australia	Innovex Managed	<a href="#">Innovex Managed</a>	315.00	315.00	0.00	100.00
		Austria	Innovex Managed	<a href="#">Innovex Managed</a>	102.00	102.00	0.00	100.00
		France	Innovex Managed	<a href="#">Innovex Managed</a>	100.00	100.00	0.00	100.00
		Greece	Innovex Managed	<a href="#">Innovex Managed</a>	176.00	176.00	0.00	100.00
		UK	Innovex Managed	<a href="#">Innovex Managed</a>	95.00	92.00	3.00	103.00
Chargeable Heads (6)	Multi Country	Australia	Innovex Managed	<a href="#">Innovex Managed</a>	42.00	42.00	0.00	100.00
		Austria	Innovex Managed	<a href="#">Innovex Managed</a>	8.00	8.00	0.00	100.00
		France	Innovex Managed	<a href="#">Innovex Managed</a>	5.00	5.00	0.00	100.00
		Germany	Innovex Managed	<a href="#">Innovex Managed</a>	7.50	7.50	0.00	100.00
		Greece	Innovex Managed	<a href="#">Innovex Managed</a>	11.00	11.00	0.00	100.00
		UK	Innovex Managed	<a href="#">Innovex Managed</a>	5.00	5.00	0.00	100.00

# GP Sales Force Project Scorecard

## Tracking/Managing Metric Performance

